



THE ENTRY-LEVEL SOLUTION FOR MORE EFFICIENCY,  
FLEXIBILITY AND GROWTH



# Klaes vario – [tailor-made] for you.

A quality window-/door production company needs a quality adaptable solution that grows and expands with that company. With software, you must have the ability to handle all the important steps in the sales and production office. It's a pre-requisite that the investment into powerful, quality software must be cost-effective.

Klaes vario is the window- and door construction software which is both price-conscious and professional. Klaes vario offers all the software solutions a company needs and its price is proportional to the production volume of the company. You will plan and manage quotations, orders and production with increasing benefits. Klaes vario - The adapted commercial solution for your Company.

- ◆ **Flexible pricing models** - considering the actual order volume
- ◆ **Customized function selection** - compatible with the actual production process
- ◆ **Growth-oriented system structure** - fully scalable solution





# Klaes vario – Price-conscious & flexible

## You determine the price!

In the last years, your craft enterprises will have noticed quite often that your customers demand more flexibility referring to your products, to your efficiency, above all to flexibility in prices.

Therefore, you want to optimize your processes and need a software which supports you professionally. At the same time, the software should meet special needs of your Company. Finally, it must be affordable – these are precisely the strengths of Klaes vario.

A professional window construction software needs not necessarily be expensive. Klaes vario meets the highest standards of functionality, efficiency and safety and is extremely price-conscious.

The software is designed specifically to your needs. It will support you to optimize your daily workflows and it also reduces costs by avoiding mistakes and saving time. And Klaes vario is less expensive than you might think!

## You have the freedom:

Buy Klaes vario classic. That means that after the acquisition of the software licence, you can work off a fixed defined order volume. Another possibility is to buy Klaes vario with the option “flex”.

Here, you acquire a certain order volume for the “Prepaid system”. When you have worked off this amount with the window construction program, you can re-acquire a volume of orders – on request even on the Internet! You pull the strings. Buy only as much software as you sell windows.

No matter how large your Company is. Regardless of whether you are producing only windows or if you are also active in other areas. With Klaes vario, you pay a price which depends on your order volume!

Isn't this something you have always dreamed of?



# Klaes vario – Functional & expandable

## You choose the direction!

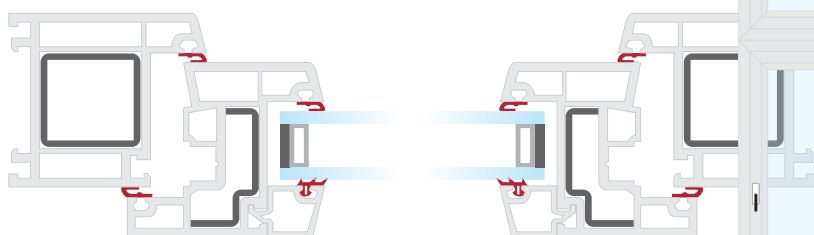
Flexibility and individual production are your strengths as a professional in the craft sector.

This - you prove every day. Your customers rely on the quality of your windows. A window software should be customized to your way of working. That is what Klaes vario can do.

Klaes vario means that your creativity has no limits in the future. Easily, you construct sun lattice windows or Y-sash bars, position mullions and transoms or integrate a pre-defined article in any conceivable window variant. The use of all available materials - whether as a free design or with products from the type database - makes your product range almost limitless. Whether you need individual window constructions for the renovation of old buildings, for example, in a preservation order or whether you manufacture a larger series of town-houses.

Here too, Klaes vario offers you all possibilities. There are many options for design, calculation and commercial processing. With a click on a "button" they run more or less automatically. In no time you manage the entire order administration with Klaes vario: from the first quotation to the final invoice. With the connection to production planning, you will generate precise production lists. On request, you can also control your production machines directly - Klaes vario makes it possible.

Even in the basic version of Klaes vario, there are all important functions, which the classic skilled crafts business needs - whether a traditional "next-generation family company" or a larger company with a mixed production range. The option to expand the vario software through the addition of further components - customized to your company size and your needs - is also possible at any time. And when the framework conditions change, you can change your Klaes vario. But the decision is up to you. You can arrange Klaes vario according to your specifications. And this is as unique as your Company.





## You have what it takes to be prepared for the future!

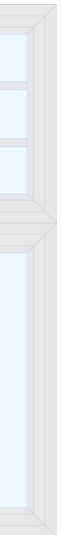
**Expandable means: Room for growth.** This also applies for the development of your business. Your window construction software must keep pace.

The decision for a powerful software is certainly not easy. Mainly because companies and software, too, are always subject to changes. You might consider: Where are my priorities today - and where tomorrow? Will the software still be suitable for me in two years?

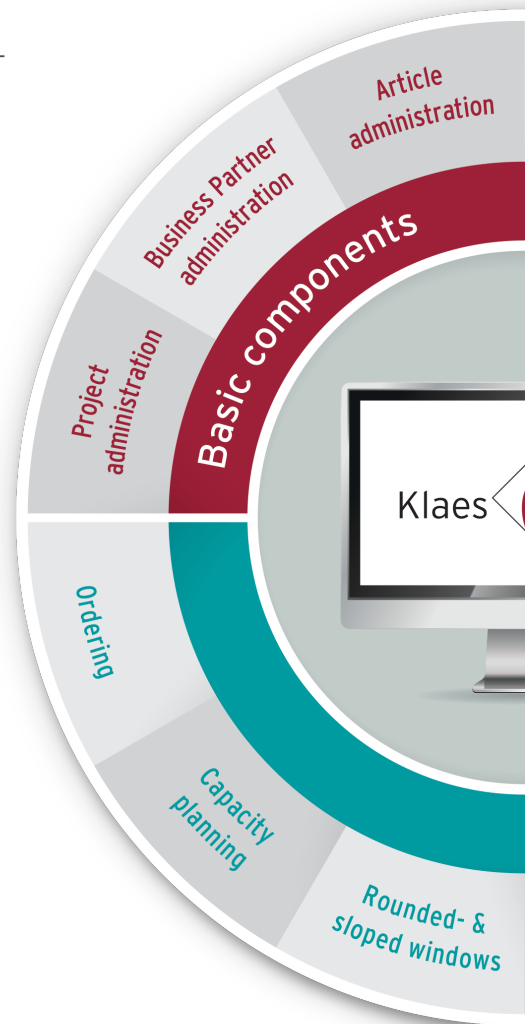
With the Software Klaes vario, Klaes gives the decisive answers. The clear program structure and the easy handling of Klaes vario provides an easy starting point. This is supported by our unique cooperation with the supplier industry. Renowned suppliers always provide their current data in the Klaes-format. This is true for today and for the future - for certain.

If your Company changes or develops further over the years - no problem, Klaes vario is going to change, too. The system structure of Klaes vario is scalable and therefore open to later additions. And the good thing: All modules always work automatically with each other.

Today and in the future, Klaes places your Company on a secure platform. Talk to us about your workflow and We'll help compile the appropriate components of Klaes vario for your Company.



- ◆ **Project administration:**  
for the quick and simple processing of your projects. From quotation to invoice.
- ◆ **Business partner administration:**  
the company-wide, centralized address database where all information referring to customers, suppliers, potential buyers and other partners comes together.
- ◆ **Article administration:**  
In addition to the complete window element, you can also manage and record articles which don't belong to windows such as awnings or interior doors - as an option with a picture / image.
- ◆ **Design:**  
free design and planning of windows and doors of any kind.
- ◆ **Calculation:**  
determine the exact material- and labour costs at the "push of a button".
- ◆ **Production planning:**  
Immediately after recording, all important information is available for production.



Klaes vario – that's the performance you expect from a window construction software. Flexible in pricing – functional in design – expandable for the future.



# Klaes vario – Efficient & modern



- ◆ **Ordering:**  
ordering of profiles, fitting, glass and general accessories with a "click" – on paper, per fax, per email or directly online at your supplier's location.
- ◆ **Capacity planning:**  
high transparency in the company, optimal capacity utilization and accurate scheduling by - manually or fully automatic scheduling of all orders.
- ◆ **Recording of rounded-/sloped windows:**  
complete freedom in the design of rounded-/sloped windows of any kind.
- ◆ **Shutters:**  
unique functionality through a visual representation of shutters, supported by 'safe' data entry during recording using an automatic allocation of shutters when they are designed.
- ◆ **CAD with the generation of cross-sections:**  
extremely easy creation of profile sections with associated wall connections.
- ◆ **All material types:**  
open for all material types in the window- and door design.

Klaes vario live – if you like! We are convinced that Klaes vario is the right solution for you.

Call us, send an email or just a fax, if you want to experience Klaes vario live. We'll can present Klaes vario, just as it is.



Alongside Klaes **vario**  
there are further innovative solutions  
from Klaes:

Klaes **premium**  
The continuous complete solution  
from one source

Klaes **professional**  
The comprehensive solution for all companies  
with automated manufacturing systems

Klaes **trade**  
The innovative solution  
for window traders

Klaes **3D**  
The profile- and material-independent  
solution for conservatory- and facade  
constructions

Klaes **IT-solutions**  
For building complete infrastructures in your  
information technology



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